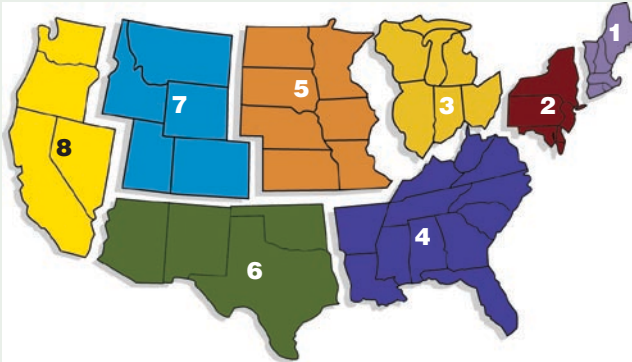


2007 Fleet Car Operating Costs by Region

■ New England
 ■ Midwest
 ■ Great Lakes
 ■ Southeast
 ■ Plains
 ■ Southwest
 ■ Rocky Mountains
 ■ Far West



REGIONAL CODE	RUNNING EXPENSES CENTS/MILE	STANDING EXPENSES \$/MILE	INCIDENTAL EXPENSES \$/MONTH
01 - New England	0.1463	\$457.39	\$7.68
02 - Midwest	0.1553	\$460.35	\$15.81
03 - Great Lakes	0.1376	\$482.34	\$6.23
04 - Southeast	0.1349	\$467.88	\$3.66
05 - Plains	0.1285	\$482.61	\$5.44
06 - Southwest	0.1352	\$462.19	\$5.67
07 - Rocky Mountains	0.1363	\$480.96	\$10.41
08 - Far West	0.1544	\$485.25	\$9.06
Total Cars - U.S.	0.1418	\$470.13	\$8.02

Running expenses include gasoline, oil, tires, and maintenance. Standing expenses are incurred whether or not the car is used and include such fixed costs as depreciation, insurance, and license fees. Incidental expenses include parking and storage, washing, and tolls.

Source: PHH Arval

Depreciation Expenses 2007

COMPACT CARS

Avg. Monthly Miles

2,030

Avg. Months in Service

32

Avg. Cap Cost

\$15,912

Monthly Dep. Cost in CPM

\$0.1742

Dep. Dollars Per Month

\$282.76

INTERMEDIATE CARS

Avg. Monthly Miles

2,070

Avg. Months in Service

29

Avg. Cap Cost

\$17,332

Monthly Dep. Cost in CPM

\$0.1708

Dep. Dollars Per Month

\$341.41

MINIVANS

Avg. Monthly Miles

2,289

Avg. Months in Service

31

Avg. Cap Cost

\$20,146

Monthly Dep. Cost in CPM

\$0.1949

Dep. Dollars Per Month

\$404.48

2007 Commercial Fleet Operating Costs

Survey of 14,364 Compact Cars

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1001	\$170.52	0.1069	\$175.82	0.1042	\$193.85
Oil	0.0026	\$3.66	0.0027	\$4.54	0.0027	\$4.62
Tires	0.0043	\$6.08	0.0083	\$10.74	0.0093	\$14.65
Maint./Repair	0.0153	\$14.69	0.0304	\$30.36	0.0382	\$54.69
Warr. & Recovery	(0.0002)	(\$0.38)	(0.0006)	(\$2.62)	(0.0012)	(\$3.05)
Total Op. Costs	0.1221	\$194.57	0.1477	\$218.84	0.1532	\$264.76

Survey of 115,521 Intermediate Cars

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1006	\$224.74	0.1003	\$210.63	0.1006	\$225.70
Oil	0.0021	\$4.28	0.0022	\$4.98	0.0030	\$5.07
Tires	0.0045	\$7.64	0.0075	\$11.73	0.0094	\$15.56
Maint./Repair	0.0064	\$12.93	0.0132	\$29.08	0.0176	\$44.73
Warr. & Recovery	(0.0004)	(\$0.76)	(0.0009)	(\$2.27)	(0.0011)	(\$2.77)
Total Op. Costs	0.1132	\$248.83	0.1223	\$254.15	0.1295	\$288.29

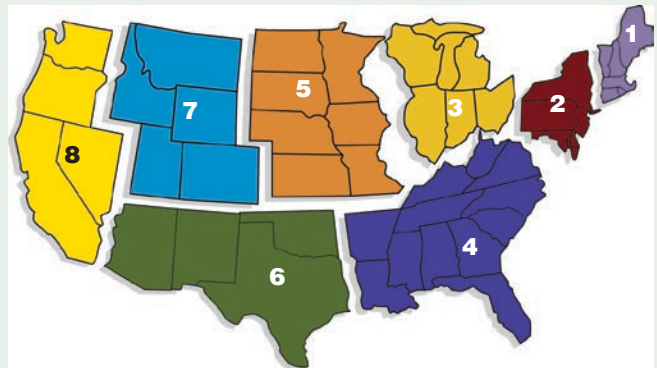
Survey of 73,928 Minivans

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1338	\$296.64	0.1335	\$279.06	0.1338	\$292.47
Oil	0.0022	\$4.56	0.0026	\$4.70	0.0027	\$5.14
Tires	0.0041	\$8.82	0.0084	\$12.48	0.0089	\$16.61
Maint./Repair	0.0154	\$20.18	0.0294	\$42.08	0.0447	\$64.89
Warr. & Recovery	(0.0004)	(\$0.78)	(0.0011)	(\$3.08)	(0.0018)	(\$2.46)
Total Op. Costs	0.1551	\$329.42	0.1728	\$335.24	0.1883	\$376.65

2007 Commercial Fleet Truck Operating Costs by Region (Class 1-2)

■ New England
 ■ Mideast
 ■ Great Lakes
 ■ Southeast
 ■ Plains
 ■ Southwest
 ■ Rocky Mountains
 ■ Far West

REGIONAL CODE	RUNNING EXPENSES CENTS/MILE	STANDING EXPENSES \$/MONTH	INCIDENTAL EXPENSES \$/MONTH
01 - New England	0.1684	\$522.84	\$2.75
02 - Mideast	0.1899	\$556.20	\$6.68
03 - Great Lakes	0.1691	\$515.42	\$3.75
04 - Southeast	0.1609	\$510.20	\$3.04
05 - Plains	0.1755	\$492.17	\$2.34
06 - Southwest	0.1583	\$475.85	\$1.93
07 - Rocky Mountains	0.1988	\$565.67	\$2.14
08 - Far West	0.1796	\$456.03	\$3.62
Total Light Trucks - U.S.	0.1701	\$504.59	\$3.24



Running expenses include gasoline, oil, tires, and maintenance. Standing expenses are incurred whether or not the car is used and include such fixed costs as depreciation, insurance, and license fees. Incidental expenses include parking and storage, washing, and tolls.

Source: PHH Arval

2007 Commercial Fleet Operating Costs

Survey of 51,323 Full-Size Vans

	< 24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1727	\$355.11	0.1827	\$370.19	0.1833	\$375.73
Oil	0.0034	\$5.17	0.0036	\$6.07	0.0035	\$5.47
Tires	0.0066	\$12.90	0.0129	\$18.13	0.0130	\$23.81
Maint./Repair	0.0228	\$19.32	0.0347	\$40.60	0.0467	\$82.61
Warr. & Recovery	(0.0002)	(\$0.42)	(0.0011)	(\$1.97)	(0.0011)	(\$2.43)
Total Op. Costs	0.2053	\$392.08	0.2328	\$433.02	0.2454	\$485.19

Survey of 99,034 Light Trucks

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1552	\$316.88	0.1690	\$360.88	0.1675	\$345.83
Oil	0.0030	\$4.76	0.0035	\$7.39	0.0036	\$7.72
Tires	0.0059	\$8.42	0.0115	\$18.91	0.0121	\$23.94
Maint./Repair	0.0278	\$25.27	0.0427	\$54.27	0.0597	\$73.12
Warr. & Recovery	(0.0004)	(\$0.47)	(0.0008)	(\$2.72)	(0.0008)	(\$2.28)
Total Op. Costs	0.1915	\$354.86	0.2259	\$438.73	0.2421	\$448.33

Survey of 82,695 Sport/Utility Vehicles

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gas	0.1162	\$250.00	0.1128	\$247.65	0.1213	\$257.58
Oil	0.0018	\$5.91	0.0021	\$6.94	0.0029	\$7.50
Tires	0.0043	\$7.48	0.0081	\$13.70	0.0088	\$19.54
Maint./Repair	0.0167	\$16.76	0.0365	\$39.31	0.0398	\$58.27
Warr. & Recovery	(0.0001)	(\$0.28)	(0.0013)	(\$3.27)	(0.0014)	(\$2.91)
Total Op. Costs	0.1389	\$279.87	0.1582	\$304.33	0.1714	\$339.98

Depreciation Expenses 2007

TRUCKS (CLASS 1-2)

Avg. Monthly Miles
2,142
Avg. Months in Service
40
Avg. Cap Cost
\$19,801
Monthly Dep. Cost in CPM
\$0.1677
Dep. Dollars Per Month
\$321.95

FULL-SIZE VANS

Avg. Monthly Miles
2,437
Avg. Months in Service
46
Avg. Cap Cost
\$21,225
Monthly Dep. Cost in CPM
\$0.1814
Dep. Dollars Per Month
\$306.57

SUVs

Avg. Monthly Miles
2,097
Avg. Months in Service
29
Avg. Cap Cost
\$22,536
Monthly Dep. Cost in CPM
\$0.2282
Dep. Dollars Per Month
\$426.92